

Tender No.12-2/2013-GA Dated: 26/11/2013
Due date of submission of offer December 20, 2013 upto 1500 Hrs

Subject: Tender for hiring cars on 'Operating Lease Basis'.

Sir,

Telecom Regulatory Authority of India (hereinafter referred to as TRAI), a statutory body established under the Telecom Regulatory Authority of India Act, 1997, intends to engage a reputed firm for acquiring vehicles on Operating lease basis for its office at New Delhi. Automobile leasing companies are requested to submit their offer in two parts consisting of the following:

- Part-I :** Techno-Commercial Conditions (Special Term & Conditions) alongwith Periodic Maintenance Schedule - called Technical Bid including Un-priced (Blank) copy of Part - II.
- Part-II :** Monthly lease rental per thousand per month - called Price Bid (as per attached **Bid Form** - Annexure 5). Lease rentals and Executory Cost may be indicated separately. Executory Cost will include the maintenance, insurance portion, road tax and cost of all other services provided by the party.

Submission of Bids

Intending eligible bidders may obtain a copy of bid document from Sr. Research Officer (GA) TRAI, Mahanagar Doorsanchar Bhawan, Jawahar Lal Nehru Marg, (Old Minto Road) New Delhi - 110002 by making a payment of Rupees Hundred only (Rs. 100/-) or the same can be downloaded from TRAI's website www.trai.gov.in and the cost of Bid Document Rupees Hundred only (Rs. 100/-) may be deposited in cash in the office of TRAI or by way of 'Demand Draft' or 'Pay Order' in favour of "TRAI" payable at New Delhi.

The Technical & Financial bids should be submitted by the bidder in separate sealed covers duly super scribed as "**Technical Bid - Hiring of Vehicles on Operating Lease Basis**" and "**Price Bid - Hiring of Vehicles on Operating Lease Basis**" respectively and both these sealed covers are to be put in a bigger cover which should also be sealed and duly super scribed "**Tender for hiring of vehicles on Operating Lease Basis**". These bids should reach the undersigned **by 1500 Hrs. on or before December 20, 2013**. Initially, the "**Technical Bid**" cover shall be opened on the same day **at 1600 Hrs.** in the presence of the bidders. The "**Price Bid**" of the successful technical bidders only shall be opened subsequently. The date of opening of the Price Bid shall be intimated later.

Bidders shall have to deposit bid security of **₹25,000/-** (Rupees **Twenty Five Thousand** only) in the form of 'Demand Draft' drawn on any

Signature of the tenderer with seal



scheduled bank in favour of "TRAI" payable at New Delhi along with the bid.

Bidders are advised to go through the tender document carefully and understand various provisions contained therein along with their implications. The tender document is not transferable under any circumstances.

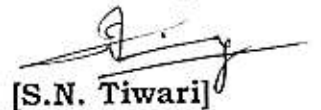
Special Terms & Conditions (Annexure-1)

In order to evaluate the Techno-Commercial part of the bid, the bidders are requested to confirm clearly the acceptance of Special Terms & Conditions. Offers of the bidders who do not accept the Special Terms & Conditions are liable to be rejected. As a token of acceptance, the bidders are requested to sign each page of the Special Terms & Conditions in the tender documents and forward the same to TRAI. Bidders are advised to bid strictly as per the requirements of this tender, without any deviations.

TRAI reserves the right to reject the Techno-Commercial and / or Price Bid of any party on its sole discretion.

For any clarification on our requirements and special conditions stipulated herein, the undersigned may be contacted.

Yours faithfully,



[S.N. Tiwari]

Sr. Research Officer (GA)

Tel. 23233602

Encl: a) Special Terms & Conditions

b) Format for Price Bid

Signature of the tenderer with seal

Tender No. 12-2/2013-GA

Dated: November 26, 2013

Last date of submission of offer: December 20, 2013

**QUALIFYING REQUIREMENTS FOR HIRING OF CARS ON OPERATING
LEASE BASIS**

TRAI intends to hire **Maruti SX4 (VDI) & Maruti DZire (VDI)**, for its senior officers at New Delhi.

The tentative requirement of cars during the proposed contract period of **five years** is as follows:

Tentative Requirement	Type of Car	Nos. Required
Immediate (upon finalization of tender)	Maruti SX4 (VDI)	03
	Maruti DZire (VDI)	01
Later (within one year from the date of finalisation of tenders)	Maruti DZire (VDI)	02

Experienced and resourceful operating lease providers (with complete maintenance and comprehensive insurance) are invited to participate in the tender. **Maruti SX4 (Diesel) & Maruti DZire (Diesel)** cars are to be provided to TRAI at New Delhi. The cars will be driven by Driver(s) of TRAI, driver(s) outsourced by TRAI and/or TRAI Officers themselves and the fuel shall be provided by TRAI. The Registration Certificate should bear the name of leasing Company and/ or TRAI, with "white plate registration number".

Qualifying requirements:

- a) Experience of minimum three years in the business of leasing / business of hiring of cars.
- b) Average annual turnover of minimum Rupees Ten Crores (Rs. 10.00 Crores) per annum during the last three years.
- c) The successful bidder will be required to furnish Certificate (format enclosed) for undertaking the repair / maintenance of vehicles on cashless transaction basis, and would intimate the details of dealers / workshops who would be providing the said services separately.

Documentary evidence in support of criteria a, b & c shall be submitted by the leasing company.

Note:

1. The qualified bidders shall be deemed as registered / empanelled with TRAI.

Signature of the tenderer with seal



The tender documents may either be downloaded by the interested parties meeting the above requirements from our web site www.trai.gov.in or obtained from the undersigned. The tender will be in two bid part system, i.e, Techno-Commercial Bid (Special Terms & Conditions) & Price Bid.

Yours faithfully,



[S.N. Tiwari]

Sr. Research Officer (GA)

Tel. 23233602

Signature of the tenderer with seal

Tender No. 12-2/2013-GA

Dated: November 26, 2013

Last date of submission of offer: December 20, 2013

Special Terms & Conditions

1. **Requirement:** Maruti SX4 (VDI) & Maruti DZire (VDI) metallic and non-metallic finished brand new cars are to be supplied to TRAI at New Delhi, as may be required from time to time, on operating lease basis. Car colour shall be indicated by TRAI at the time of placement of order / or entering into Lease Agreement. The vehicles will be required to be equipped with the genuine accessories as are fitted / provided by the OEMs if the same are not provided / equipped by the car manufacturers like GPS Navigation, fog lights, central locking, mats, branded music system with remote control, etc. The requirement of cars during the proposed contract period is as follows:

Tentative Requirement	Type of Car	Nos. Required
Immediate (upon finalization of tender)	Maruti SX4 (VDI)	03
	Maruti DZire (VDI)	01
Later (within one year from the date of finalisation of tenders)	Maruti DZire (VDI),	02

However, the vehicle requirement may increase / decrease due to termination / foreclosure of contracts or new requirements at particular point of time. The Contract Term of Lease will be 60 months / 1, 20,000 KMs per vehicle.

1.1. TRAI reserves the right to reject the offers or cancel this tender, without assigning any reason.

2. **Documentation:** Registration, Comprehensive Insurance and other relevant documents required for running the vehicles should bear names of TRAI and vendor both. Only "white plate registration number" should be provided by the Vendor.

2.1 The Vendor shall submit Service Agreement, RC, Invoice for purchase of the car, Lease Rental Payment Schedule duly signed by the Vendor, Book Value charts & Repayment Schedules as early as possible.

3. **Driver & Fuel:** These cars shall be driven by Driver(s) of TRAI, driver(s) outsourced by TRAI and/or TRAI Officers themselves, and shall be in the possession of TRAI during lease period and maintained in good running condition by Vendor. The fuel shall be provided by TRAI.



Signature of the tenderer with seal

4. **Delivery:** Vendor shall ensure safe delivery of cars within the stipulated / specified period at various locations specified by TRAI.

4.1 TRAI's use of the cars shall not be interfered with in any manner whatsoever by the Vendor or any person claiming directly or indirectly to be the Vendor.

5. **Payment:** TRAI shall pay monthly lease amount, including taxes as applicable, in second week of the subsequent month on presentation of invoice during 1st week of the month for each car for the specified period from the date of delivery.

If the actual kilometers covered by the car provided to TRAI exceed the contracted kilometers at the end of the Lease Period, then TRAI shall pay the excess kilometers charge at the rates finalized under this tender.

6. **Insurance:** TRAI will have no liability on insurance related claims on account of damage to the cars during use subject to insurance claim being admissible by the insurer as per IRDA norms. The Vendor will take only Comprehensive Insurance Policy for the vehicles to be provided to the TRAI, including Insurance Management (Comprehensive, unlimited third party, personal accident cover for Rupees Two Lakhs (Rs.2,00,000/-) per person for four passengers and one driver). The bidder will have to raise & settle all insurance claims themselves. TRAI shall not be responsible for any claims towards damage to the car or property or with respect to any third party claim on this account and handling thereof.

7. **Liabilities:** Liability that may arise on account of certain events / conditions on TRAI:-

TRAI liability on Theft or Total Loss of vehicle: If the vehicle is stolen or damaged beyond repair, in such an event, the schedule pertaining to the stolen vehicle or a vehicle damaged beyond repair shall be considered automatically terminated. TRAI shall pay to the Vendor deficit, if any, after receipt of insurance claim from the insurance company for such theft. However, if the stolen vehicle is recovered prior to the insurance company processing the Vendor's insurance claim, the Vendor shall sell the said vehicle to the highest bidder. The deficit or the surplus amount in such case would be made good by/to TRAI.

TRAI's liability in the above events will be the difference between the foreclosure value and the insurance claim amount received from insurance company which will be settled after receipt of insurance claim.

8. **Break-down services:** In case the car is immobilized on road due to malfunction / accident, the Vendor shall arrange for its service / repair as the case may be so that it does not cause any inconvenience to its user. An alternative car of similar conditions shall be made to the user / TRAI in case of that eventuality.



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9. **Repair and Maintenance:** All running repairs and maintenance (other than major accident) will be rectified immediately by the Vendor at the sole risk, responsibility and its own cost. Regarding major accident it will be repaired by the Vendor in car manufacturer's authorized workshop at the cost and risk of the Vendor subject to insurance claim being admissible by the insurer as per IRDA norms. Settling claims with insurance company will be the sole responsibility of Vendor and TRAI will have no liability in this regard. A copy of the Maintenance Schedule will be furnished along with the Techno-Commercial Bid.

10. **Foreclosure / Termination:** TRAI reserves the right to terminate the Lease any time prior to the expiry of lease period at its sole discretion. In the event of termination / foreclosure of contract in respect of car(s), TRAI shall pay to the Vendor foreclosure value which is shown in the book value chart submitted by them. The book value chart will show the diminishing value of the capitalised amount (point 'F' of SoR) of the vehicle at a particular point of time by deducting the Basic Lease Rental (Point 'H' of SoR) paid by TRAI.

10.1 **Activities on Expiry / Termination / Cessation of lease period:** Immediately after the expiry / termination / cessation of the lease period, TRAI shall return to Vendor the following:

10.1.1 **Delivery:** The vehicle at the place where it was originally delivered in good order and condition, except for normal wear and tear. Upon termination of the contract for a vehicle, it shall be the responsibility of the Vendor to repossess physical delivery of that particular vehicle from the place where it was delivered.

10.1.2 **Documents:** Relevant documents with respect to the vehicle, including registration certificate in original and the original insurance policy.


10.1.3 **Keys & Accessories:** Keys (Original as well as duplicate) of the vehicle and accessories fitted as original equipment on the vehicle.

10.1.4 **Payments:** TRAI shall stop paying lease rentals for that particular vehicle from the date of termination of the contract.

10.2 **TRAI's liabilities on Foreclosure of Contract:** In the event the lease period is terminated by TRAI prior to the completion of the 60 months tenure, TRAI shall pay to Vendor foreclosure value comprising of all sums which may become due to the vendor or be ascertained after the date of termination:

- i) All arrears of lease rentals in respect of the Vehicle(s) due under Agreement prior to the date of termination.
- ii) **Excess kilo-meter charge:** Excess kilo-meter charge, if any, which shall be charged for the extra kilo-meters driven over the prorated contracted kilo-meters at a rate finalized after tendering process.

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TRAI would intimate the intention to surrender the vehicle to the lessor in writing, who would sell the car in the market at the highest rate (after obtaining at least three quotations). The difference between the sale proceeds and the book value would be payable / receivable by/to TRAI.

11. **Arbitration:** In the event of any question, dispute or difference arising under this agreement or in connection there-with (except as to the matters, the decision to which is specifically provided under this agreement), the same shall be referred to the sole arbitration of the Advisor (A), TRAI or in case his designation is changed or his office is abolished, then in such cases to the sole arbitration of the officer for the time being entrusted (whether in addition to his own duties or otherwise) with the functions of the Advisor (A), TRAI or by whatever designation such an officer may be called (hereinafter referred to as the said officer), and if the Advisor (A), TRAI or the said officer is unable or unwilling to act as such, then to the sole arbitration of some other person appointed by the Authority. The agreement to appoint an arbitrator will be in accordance with the provisions of the Arbitration and Conciliation Act, 1996. There will be no objection to any such appointment on the ground that the arbitrator is a Government Servant or that he has to deal with the matter to which the agreement relates or that in the course of his duties as a Government Servant he has expressed his views on all or any of the matters in dispute. The award of the arbitrator shall be final and binding on both the parties to the agreement. In the event of such an arbitrator to whom the matter is originally referred, being transferred or vacating his office or being unable to act for any reason whatsoever, the Advisor (A), TRAI or the said officer shall appoint another person to act as an arbitrator in accordance with terms of the agreement and the person so appointed shall be entitled to proceed from the stage at which it was left out by his predecessors.


11.1 The arbitrator may from time to time with the consent of both the parties enlarge the time frame for making and publishing the award. Subject to the aforesaid, Arbitration and Conciliation Act, 1996 and the rules made there under, any modification thereof for the time being in force shall be deemed to apply to the arbitration proceeding under this clause.

11.2 The venue of the arbitration proceeding shall be the office of the Advisor (A), TRAI, New Delhi or such other places as the arbitrator may decide.

12. **BID SECURITY / EARNEST MONEY DEPOSIT**

12.1 The bidder shall deposit a sum of ₹25,000/- (Rupees Twenty Five Thousand only) as earnest money alongwith the pre-qualification bid. The earnest money is towards an undertaking by the bidder that it will not back-out from his offer or modify the terms and conditions thereof in a manner not acceptable to TRAI. In case the bidder fails to observe or

Signature of the tenderer with seal



comply with the said stipulation, the entire amount (EMD) shall be liable to be forfeited by TRAI pursuant to para 12.6.

12.2 The deposit as referred to in Para 12.1 above shall be paid in the form of **Pay order or Demand Draft in favour of TRAI, payable at New Delhi and valid for a minimum period of three months after the date of issue.**

12.3 The bid not secured in accordance with para 12.1 & 12.2 shall be rejected by TRAI being non-responsive at the bid opening stage and returned to the bidder unopened.

12.4 The bid security of the unsuccessful bidder will be discharged/ returned as promptly as possible, but not later than 30 days after bid validity.

12.5 The successful bidder's bid security will be discharged upon the bidder's acceptance of the advance purchase order satisfactorily.

12.6 The bid security may be forfeited:

- (a) If the bidder withdraws his bid during the period of bid validity specified by the bidder in the Bid form or
- (b) In the case of successful bidder, if the bidder fails to sign the contract after award of operational lease hiring contract by TRAI.
- (c) In both the above cases, i.e 12.6 (a) & (b), the bidder will not be eligible to participate in the tender for same item for one year from the date of issue of contract award letter by TRAI.

13. **Firm Lease rentals:** Lease rentals will remain fixed during the entire lease period for each vehicle. However, while finalizing the agreement for each vehicle, the prevailing rate of interest will be considered for arriving at the lease rental amount which will remain fixed during the lease period for that particular car.

14. **Validity of offer:** The offers shall be valid for a period of **150 days** from the date of opening of the bid subject to change in the cost of vehicle and rate of interest at the time of leasing of the car. However, the discount offered will remain unchanged during the validity of offers, i.e., 150 days from the date of opening of bid.

15. **Agreement tenure & Contract period:** The Agreement for hiring the vehicles from the successful vendor will be valid for a period of five Years which may be extended on the same terms and conditions with mutual consent.

16. **Deviations:** Deviations are not allowed in this tender. Bidders are advised to accept all terms and conditions of this tender, for acceptance of their bid by TRAI.

Signature of the tenderer with seal



17. **Evaluation criteria for determination of tender:** Evaluation will be done on the basis of following parameters:

- i) **Total rentals** will comprise of Basic Lease Rentals (BLR = Cost of asset x PTPM/1000, i.e., rentals per thousand per month) and Executory Cost. For arriving at the net cost of asset to TRAI, bidders shall indicate the discount offered by the dealer on the Ex-showroom price of the vehicle.

Executory Cost will include maintenance cost per KM, comprehensive insurance charges, road side assistance, fleet management fees, accident depreciation waiver, road tax rental, cost of any other services, etc. provided by the Vendor, payable on monthly basis. **(The value of contract for 1,20,000 KM & 60 months is say "X". For evaluation purpose, the value of contract for 1,20,000 KM & 60 months would be considered).**

- ii) **Excess mileage charges in Rupees per KM :** For evaluation purpose the upper limit of excess KM will be 10,000 KM during the period of contract (5 years). However, the payment for excess KM will be made on actual KM run at the end of the contract. **(The value of contract after consideration of excess KM charges is say "Y").**

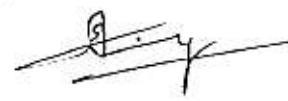
- iii) **Less mileage discount in Rs. per KM:** Evaluation will be done on the basis of extent of less mileage quoted (in K.M) and discount rate quoted for the same. Extent of less mileage will represent the limit of discount permissible at the end of the contract. **(The value of contract after consideration of less mileage discount KM charges is say "Z").**

For the purpose of working out the total rentals, the average of rentals computed as per (i), (ii) & (iii) above will be taken, i.e., total rentals to be considered for price evaluation will be $(X + Y + Z)/3$.

- iv) Overall L1 bidder will be determined on the basis of L1 ranking in the Price Bid format (Annexure 5). The overall L1 bidder will be required to match the lowest rates for variants I, & II as per 'Price Bid' format in case they are not the lowest. Further, TRAI reserves the right to award the contract for individual variants, i.e., separately for Maruti SX4 / Maruti DZire, in case the overall L1 bidder fails to match the lowest rates.

18. **Other essential conditions will be as under:**

- i) % base rate of interest – Bidders will indicate the reference interest rate based on which the monthly lease rentals is calculated and % variation in rentals due to 0.5% variation in the said reference interest rate.

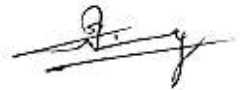


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- ii. Arrangement with maintenance service providers for cashless transaction for repair and maintenance of the cars provided to TRAI.
- iii. The cars will be driven by TRAI Driver(s) and the fuel shall be provided by TRAI. Only "white plate registration number" should be provided by the Vendor.
- iv. Replacement of tyres and tubes at periodical intervals during the contract period to be provided by the bidders as follows: up to 80,000 KM – 2 sets of tyres & tubes, i.e. 8 tyres & 8 tubes; and upto 1,20,000 Kms – 10 tyres & 10 tubes per vehicle and battery as and when required.

19. **Security Deposit:** The successful bidder whose rates are finally accepted shall deposit a sum of **Rs. 50,000/- (Rupees Fifty Thousand Only)** as Security Deposit. The EMD amount deposited by the successful tendered will be adjusted towards the Security deposit. The balance amount of Rs. 25,000/- (Rupees Twenty Five Thousand) must be deposited by the successful bidder within seven days from the date of issue of offer letter by Pay Order or Demand Draft in favour of TRAI. If, he declines or fails to remit the balance amount towards Security Deposit, the entire amount of Rs. 25,000/- (Rupees Twenty Five Thousand) of EMD adjusted towards Security Deposit will be forfeited and contract shall be liable to be cancelled.

20. TRAI reserves the right to terminate the agreement at any time without assigning any reason.



Signature of the tenderer with seal

Certificate for Repair / Maintenance of Vehicles

(To be provided by all the bidders)

We confirm that repair & maintenance of the vehicles would be provided by us through the authorized agencies of each model on cashless transaction basis:

SN	Type of Car
1	Maruti SX4 (VDI)
2	Maruti DZire (VDI)

Signature of the Vendor
(with seal)

Certificate for Repair / Maintenance of Vehicles

(To be provided by the successful bidder before placement of order)

We confirm repair & maintenance of the vehicles would be provided by us through the following authorized agencies of each model on cashless transaction basis:

SN	Type of Car	Name of Agency / Location	Contact Person / Phone No.
1	Maruti SX4 (VDI)		
2	Maruti DZire (VDI)		

* Add more rows for indicating different Agencies in different locations

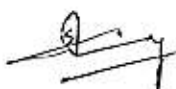
Signature of the Vendor
(with seal)

Signature of the tenderer with seal



DOCUMENTS TO BE ATTACHED WITH PART- I BID - TECHNO-COMMERCIAL CONDITIONS

SN.	DETAILS OF DOCUMENTS	DOCUMENTS TO BE ATTACHED
1.	Business experience of 3 years	Bidders to attach photocopies of certificates along with the list of clients.
2.	Average annual turnover of min. of Rs. 10.00 crores during the last 3 years through leasing / hiring business	Self-attested photocopies of balance-sheets duly certified by the Chartered Accounts for the last three years.
3.	Certificate for undertaking the repairs / maintenance of vehicles on cashless transaction basis.	To be submitted duly signed and stamped in the format attached with the tender documents (Annexure 2).
4.	Maintenance Schedule for vehicles as per tender document.	To be submitted duly signed and stamped in the format attached with the tender documents (Annexure 6).
5.	Acceptance of Techno-commercial conditions (Special Terms & Conditions).	As a token of acceptance of Special Terms & Conditions, bidders are required to sign each page of the Special Terms & Conditions of the tender documents and submit the same.
6.	Un-priced Price Bid (Part-II)	A blank copy of the Price Bid format duly signed to be attached to confirm that the bidders have filled their rates in the prescribed Price Bid Format.
7.	EMD, in accordance with para 12 of this tender document	"Earnest Money Deposit" for an amount Rs. 25000/- (Rs. Twenty Five Thousand only) as per clause 12.
8.	Foreclosure Value Charts	FV chart to be submitted for each car variant.
9.	Rental calculation sheet	Rental calculation sheet based on SBI interest base rate, and calculation showing change in rental due to 0.5% change in SBI interest base rate.
10.	Bidder's Information	Bidder Company information is to be submitted in format given in Annexure 4 .



Signature of the tenderer with seal

BIDDER'S GENERAL INFORMATION

- 1.1 Bidder Name : _____
- 1.2 Number of years in operation : _____
- 1.3 Registered Address : _____

- 1.4 Operation Address : _____
If different from above : _____

- 1.5 PAN No. : _____
- 1.6 Telephone Number : _____
(Country Code) (Area Code) (Telephone No.)
- Mobile : _____
- 1.7 Email Address & Website : _____
- 1.8 Telefax Number : _____
(Country Code) (Area Code) (Telephone No.)
- 1.9 ISO Certification, if any : (If yes, please furnished details)

Dated:

Signature of the Vendor
(with seal)

Signature of the tenderer with seal



BID Form (SCHEDULE OF RATES)
Tender No. 12-2/2013-GA dated November , 2013

SN	Description	Formula	QUOTED RATES PER CAR	
			Maruti (SX4)	Maruti DZire
			I	II
A	Ex-showroom Price at Delhi (inclusive of VAT) (Rs.)	#		
B	Less Discount on Cost of Vehicle (Rs.)	#		
C	Net Price inclusive VAT (Rs.)	A - B		
D	Base price (exclusive of VAT - 12.5%) (Rs.)	C/1.125		
E	VAT	A-D		
F	Capitalize amount	D		
G	Lease Finance Charges per thousand per month (PTPM) (Rs.)			
H	Basic Lease rentals (Other than Fleet Management)	(F*G)/1000		
I	VAT on basic lease rental @ 12.5% (Rs.)	12.5% of H		
J	Road Tax & Registration Charges (Rs.)	#		
K	Component of executor cost - per month			
i	Maintenance Cost			
ii	Comprehensive Insurance			
iii	Road side assistance			
iv	Fleet Management fees			
v	Accident depreciation waiver (on account of insurance disallowance)			
vi	Road Tax Rental			
vii	Service Tax			
L	Total executory cost	\sum i to vii		
M	Total Monthly rental per car	H+I+L		
N	% variation in PTPM due to 0.5% revision in interest rate (for future order only)	#		
O	Excess mileage kms.	10,000		
P	Excess mileage charges per km	#		
Q	Extra charges for excess mileage over 60 months	O*P		
R	Extent of less mileage (Kms.)	10,000		
S	Discount on less mileage (Rs. Per Km)			
T	Less on account of discount for less mileage over 60 months	R*S		
Bid Evaluation criteria considering 60 months				
U	No. of Cars on finalization	Determined by TRAI	1	1
V	Total Rentals of 60 months	U*60*M		
W	Total Rental for 60 months with excess kms.	V+ (Q*U)		
X	Total discounted rental with less mileage (Rs.) discount	V-(T*U)		
X1	AVERAGE LEASE RENTAL FOR 60 MONTHS	(V+W+X)/3		

To be filled by bidders.

Note: Overall L1 bidder will be determined on the basis of X1 ranking and the overall L1 bidder will be required to match the lowest rates for I & II, in case they are not the lowest. Further, TRAI reserves the right to award the contract for individual variant separately to lowest bidder for each variant in case the overall lowest bidder fails to match the lowest rates.

Signature of the Lesser (With seal)

Dated: _____

Place: _____

Signature of the tenderer with seal



SCHEDULE OF THE MAINTENANCE OF VEHICLE

MODEL	1. DZIRE VDI	2. SX4 VDI
KM-1000	GENRAL CHECKUP	GENRAL CHECKUP
KM-5000	GENRAL CHECKUP	GENRAL CHECKUP
KM-10000	ENGINE OIL & FILTER REP, AIR FILTER REP,	ENGINE OIL & FILTER REP, AIR FILTER REP,
KM-20000	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, AIR & DIESEL FILTER REP, COOLENT REP	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, AIR FILTER REP, COOLENT REP
KM-30000	ENGINE OIL & FILTER REP, AIR FILTER REP, E.G.R VALVE CLEAN	ENGINE OIL & FILTER REP, AIR FILTER REP,
KM-40000	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, COOLENT REP, AIR FILTER & DIESEL FILTER REP & ONE SET OF TYRES AND TUBES I.e. 4 TYRES AND 4 TUBES REP	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, COOLENT & SPARK PLUG REP, AIR FILTER & FUEL FILTER REP& ONE SET OF TYRES AND TUBES I.e. 4 TYRES AND 4 TUBES REP
KM-50000	ENGINE OIL & FILTER REP, AIR FILTER REP	ENGINE OIL & FILTER REP, AIR FILTER REP
KM-60000	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, COOLENT REP, AIR & DIESEL FILTER REP, E.G.R VALVE CLEAN	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, COOLENT REP, AIR FILTER REP
KM-70000	ENGINE OIL & FILTER REP, AIR FILTER REP	ENGINE OIL & FILTER REP, AIR FILTER REP
KM-80000	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, COOLENT REP, AIR FILTER & DIESEL FILTER REP& ONE SET OF TYRES AND TUBES I.e. 4 TYRES AND 4 TUBES REP	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, COOLENT & SPARK PLUG REP, AIR & FUEL FILTER REP& ONE SET OF TYRES AND TUBES I.e. 4 TYRES AND 4 TUBES REP
KM-90000	ENGINE OIL & FILTER REP, AIR FILTER REP	ENGINE OIL & FILTER REP, AIR FILTER REP
KM-100000	ENGINE OIL & FILTER REP, AIR FILTER REP	ENGINE OIL & FILTER REP, AIR FILTER REP
KM-110000	ENGINE OIL & FILTER REP, AIR FILTER REP	ENGINE OIL & FILTER REP, AIR FILTER REP
KM-120000	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, COOLENT REP, AIR FILTER & DIESEL FILTER REP& ONE SET OF TYRES AND TUBES I.e. 2 TYRES AND 2 TUBES REP	ENGINE OIL & FILTER REP, GEAR & BREAK OIL REP, COOLENT & SPARK PLUG REP, AIR & FUEL FILTER REP& ONE SET OF TYRES AND TUBES i.e. 2 TYRES AND 2 TUBES REP

Signature of the tenderer with seal

